

# THE CHARLEROI MAIL

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CHARLEROI, WASHINGTON CO., PA., TUESDAY, AUGUST 22, 1911

One Cent

## J. J. HOTT DECLINES TO BECOME CANDIDATE

**Charleroi Man Gives Reason for Not Seeking Sheriff Job**

**RELIEVES THE TENSION**

**Politicians Were on Anxious Seat-Bowers Announces Strong Platform**

Setting at rest the anxiety of friends and the politicians over Washington county James J. Hott of Charleroi made known this morning his decision not to enter the race for the nomination for sheriff of Washington county. The decision was made known only after Mr. Hott had made a thorough canvass and learned conditions generally over the county, and was announced following a visit to Washington Monday. Mr. Hott had the county politicians, and especially the adherents of R. G. Lutton and T. J. Underwood, candidates for sheriff, up in the air, and his announcement of withdrawal brought relief to them.

Mr. Hott gave the following statement to the Mail this morning:

"I desire to announce through the columns of the press that I have concluded not to become a candidate for Sheriff of Washington county, at this time, for the reason that I could not arrange my personal affairs without too great a sacrifice of my business interests. I desire however in this announcement to thank my many friends for their encouragement and hearty support while I had the matter under consideration. As a result of my hearty and steadfast support of the Republican ticket which shall be placed in nomination, I am

Sincerely Yours,  
JAMES J. HOTT.

Through Mr. Hott declining to run for Sheriff the field is left open to the three candidates, R. G. Lutton, N. O. Brownlee and T. J. Underwood. All are admitted to have great strength, and all will make a vigorous campaign.

Mr. Hott, who is an ex-Burgess of Charleroi, would undoubtedly have made a strong candidate for Sheriff and he would have been given the eager support of a great many voters who are his personal friends. He is a fair minded man, broad in his reasoning and does not draw conclusions hastily. In fact he is the personification of all the qualities needed to make a good sheriff. In declining to enter the race, of course he is making some sacrifice, but it would have been a greater sacrifice from his point of view to have given up his time and business to make the campaign necessary.

Together with Mr. Hott in Washington Monday there were a number of other candidates for various offices. John H. Bowers was there from Charleroi and set Washington county politicians on edge and caused a decided sensation by announcing his platform which is drawn up in accordance with the Mail editorial of a few days ago. Mr. Bowers makes a clear statement that he will if elected to the position of county treasurer receive bids from county banks and allow those which will pay the highest rate of interest on the county fund to handle the money. By making his announcement in this way Mr. Bowers has won a lot of friends and stol-

(Continued on fourth page.)

## ORDINANCE TO BE PRESENTED BY A LOCAL COMPANY

A meeting of the borough council has been called for this evening and it is probable that chief among the matters to be taken up will be that of an ordinance presented by the Macbeth-Evans company. This company asks for certain rights on Eighth street between the railroad and the river.

## CAUGHT IN SLATE FALL

**Andrew Bronder Has Leg Crushed and is Otherwise Hurt**

**REMOVED TO HOSPITAL**

Andrew Bronder, a young man about 25 years old, had his right leg severely crushed below the knee this morning by a fall of slate at the Crombie mine on the hill where he was employed. He was taken to a Pittsburgh hospital where it is said amputation will be necessary. He was also seriously injured about the right shoulder by the slate.

Bronder, it seems, was caught under only a part of the heavy fall of slate and the right side of his body only was injured. Dr. A. O. Davis was called into attendance.

Bronder is a well known young Charleroi man. He is married and lives on Seventh street.

## Entertains Friends at Fishing Party

Miss Mayme McGee entertained a party of friends Monday evening at North Charleroi at a house and a fishing party. The affair was given in honor of Miss McGee's two relatives, the Misses McGee of Pt. Pleasant and a crowd of about 20 were present. The evening was spent partly along the river shore where the members of the crowd fished to their heart's content. However, not a fish was caught. Dancing and music was enjoyed the rest of the evening.

### Lawn Fete.

The Ladies Aid Society of the First Presbyterian Church will hold a lawn fete on Thursday evening on the Eagles' lot on McKean avenue. Come and bring all your friends. 21-13

### School Days Are Near.

We have a fine seamless knit ribbed under waist that can be recommended for boys or girls wear. So constructed that it gives freedom to every movement and does not interfere with proper breathing and the weight of the garments is put where it should be. Full bleached and sanitary—all sizes 12½c at Kirk & Clark's 21-12-eod

Lakeside Grape Juice, large bottle 25c. City Grocery. 15-2tw

## SURVEYORS COMPLETING WORK HERE THIS WEEK

**Engineers of H. C. Frick Company to Take up Duties Elsewhere—Some Transferred to Bentleyville**

**SOUNDING OF RIVER TO BE THE FINAL WORK DONE**

This week will witness the completion of the work of surveying the coal land along the Monongahela valley recently purchased from the Pittsburgh Coal and other companies by the H. C. Frick Coke company. Today some of the surveyors who have been employed with headquarters at Charleroi left for Bentleyville where there is yet some work to finish. It is probable that work in this immediate section will be completed by Friday.

Although this is but the preliminary work being done for the H.

C. Frick Coke company thoroughness in every detail is being made a feature. Property and crop lines have been set principally and now the river is being sounded between Monongahela and Brownsville.

There is still the impression that the H. C. Frick company will not delay in making some of the proposed openings for mines along the valley. The engineers who have been stationed with headquarters in Charleroi are greatly pleased with the treatment they received here. There were about 12 in the party located at Charleroi.

## YEAR BOOK IS ISSUED

**Athene Club Plans Study of "Historical Women" Coming Season**

**SOMETHING ABOUT CLUB**

The year book of the Athene Club, the local women's organization, has just been issued containing the announcements and program for the year's study. This season the study of "Historical Women" will be taken up by the club and the season will open October 6 and close April 26.

Composed of the leading women of the community the object of the Athene Club is to bring together women interested in art, literature and science, for the purpose of mental culture. The membership is limited to 30, and the club is federated. Every year special subjects of study are taken up. Last year "The Other Americans" were studied. Programs are arranged by a program committee to be carried out during the season, papers being assigned to the different members to prepare and read.

While the Athene Club is essentially a Charleroi organization non-residents may be elected honorary members. Meetings are held on alternate Fridays the different members of the club being hostesses at different periods. Officers of the club are: President, Miss Laura Brown; first vice president, Mrs. T. M. Faddis; second vice president, Miss Margaretta Chisty; recording secretary, Mrs. R. C. Mountsier; corresponding secretary, Mr. A. R. Mountsier. There are four committees, the program, the reciprocity, music and social. Mrs. A. R. Mountsier, Mrs. Edwin McKay and Mrs. T. M. Faddis, with the president, composed the committee which prepared the program of study for the year and had the year book issued. The year book is the work of the Mail job rooms.

## NEW PUBLICATION AT FINLEYVILLE

A new periodical in Washington county is the Finleyville Advertiser, the second number of which is just out. The paper which is the publication of J. W. Moody, is issued every two weeks and gratuitously distributed in Finleyville, Gastonville and Venetia. Editorially and as a news and advertising medium the publication shows an up-to-dateness that indicates future success and a long life. Mr. Moody has had some experience in newspaper work previous to the present venture and has every qualification to make his paper one of influence.

### Dress Gingham.

For practical school wear the leading school boards in the country recommend washable dresses. What is prettier or more serviceable than gingham. We have a fine selection of pretty gingham at 10c, 12½c and 25c. Get ready for school days now. Kirk & Clark. 21-12-eod

## EXCURSIONS AS BENEFIT

**Charleroi Knights of Columbus Take Trips Down River**

**ON STEAMER SUNSHINE**

Charleroi Council, No. 956, Knights of Columbus is holding two excursions today as benefits for St. Jerome's Church building fund. The first excursion left this morning at 10:30 o'clock, going down river, the Steamer Sunshine having been chartered for the occasion. Another excursion will be held this evening when the Sunshine will leave at 7:30, also going down river.

The party leaving this morning will return at about 5 o'clock this evening. Among the amusements on the boat is dancing, a high diver, and various other affairs arranged especially by the local council. Madam Zaza has been secured and will tell the young people something they want to know. There will be two high dives, one this afternoon and one this evening. D. A. Oates is the chairman of the committee, which arranged the excursions.

## LOCAL MENTION

Eli Hormell and two children of Deerfield, Ohio, returned home today after a visit with friends in the vicinity of Charleroi.

Miss Stella Hormell is spending a week in Parkersburg as the guest of her sister, Mrs. C. E. Pahl.

F. W. Coote, of Toronto, Canada, who has been a guest of his daughter, Mrs. Charles Dagnall left this morning for Bedford Springs, where he will spend some time.

Special Thursday at the Star Theatre, G. W. Connors, the Fat Boy Clown, 10 years old, weight 166 pounds, Giant of the Ocean, and other attractions. 21-12

F. B. Meyers who has been a guest of Charles S. VanVoorhis, has left for Ohio, where he will visit the Sterns Motor Car factory and then will leave for Jacksonville, Fla., to become the representative of the Florida Motor company. Mr. Meyers was formerly of the Buick racing team.

Mrs. H. B. Myers and Miss Nellie O'Neil or Orlando, Florida are guests at the home of Mr. and Mrs. Charles S. VanVoorhis.

A. G. Lewis has returned from Ohio where he attended a funeral of a friend on Sunday.

Miss Nelle Ryland has returned from Uniontown and vicinity where she visited friends and relatives for several days.

### Boys Underwear—For School.

Boys bleached union suits the famous Poros-Knit quality, short sleeves and knee length. This garment gives the boys a neat, comfortable feeling that is impossible to have with separate undergarment. Prices per suit for a few days 45c. Why Pay More? Kirk & Clark. 21-12-eod

## CHARGES PREFERRED OF GROSS MISMANAGEMENT

**TWO COMBATANTS FINED AS A RESULT OF STREET FIGHT**

William Agnew and Steve Coverts were both fined \$2 and costs at a hearing before Burgess George W. Risbeck Monday evening on charges of fighting. It is alleged that the duo had a serious but brief pugilistic engagement at a local pool room which resulted in the latter's contenance being sadly disfigured.

## PLAYGROUNDS WILL CLOSE

**Program to be Given as Climax to Successful Season**

**PROF. SWICK ARRANGES**

With a special program of sports and events of a varied nature the Charleroi Playgrounds will be formally closed for the 1911 season this evening. Prof. W. A. Swick, principal of High School, who has been the playgrounds superintendent, has been preparing the children for the closing events, and indications are that the close will be practically as interesting as the formal opening was on July 4.

There will be two particular features to this evening's program which until the proper time will be kept secret. One of them is the famed elephant and the other a "hit the ball and get your prize." Prof. Swick is authority for the statement that they will be mighty interesting.

Among other sports there will be a wheelbarrow race, a tug of war, a rope tying contest and a suit case race.

Tonight medals will be awarded to the children under 16 years of age who have prepared the best essays on the playgrounds. Well qualified judges will pass on the respective merits of the essays.

Although the playgrounds will formally close tonight James Evans, one of the employees, will be there probably the balance of the week taking down the swings and putting matters in ship-shape for the fall and winter. Prof. Swick will devote his time the rest of the week in getting ready for the opening of school on Monday.

### Notice To Stockholders.

The regular annual meeting of the stockholders of the Acme Brewing company will be held at its office in Bentleyville, Pa., on Tuesday, September 12, 1911 at 2 p. m. for the purpose of electing directors for the ensuing year or any other business which might properly come up.

Jos. Hochenfelder, Sec'y.  
15-H-W-1-ew

Burt Odney's Baked Beans. Nothing better, 2 cans 25c at the City Grocery. 15-2tw

**Alleged That Children in Children's Home are Mistreated**

**INVESTIGATIONS ORDERED**

**Judge McIlvaine Calls Attention of Grand Jurors to Petition of Aid Society**

Serious charges involving the poor directors of the county, J. A. Emery, William Courson and R. C. Buchanan and Mrs. Mary A. Rockey, matron of the Children's home and John W. Quivey, superintendent of the County Home are preferred in a petition presented to the court last evening by the Washington county branch of the Children's Aid Society of Western Pennsylvania, through the local branch president, Miss C. C. Thompson. In this petition gross charges are made against poor directors and those in charge of the Children's home, in their management and care of indigent children in their charge.

The entire petition has been laid before the grand jury, now in session, and it will be required to investigate the allegations and report to the court. Monday, August 28, has been set as the date for the investigation.

When Judge J. A. McIlvaine made known the contents of the petition it caused a decided sensation. Judge McIlvaine called the attention of the grand jurors to the petition, and said it was their duty to investigate. He stated that subpoenas would be issued so that the grand jury can summon witnesses. The petitioner may be permitted by the grand jury to be represented by counsel, and if the charges are unfounded the court said they should be returned "not proven."

It is alleged that the children in the home are not properly cared for; that the home is not sanitary; that vermin is permitted to infest the bedding and that the children are subjected to personal ill treatment, and are not properly fed and clothed.

The jurors took the petition and went over it last evening and today will likely decide when the matter is to be taken up.

### The Petition.

The petition follows:  
To the Honorable John A. McIlvaine, Judge of the Court of Quarter Sessions of Washington County, Pennsylvania.

The petition of the Washington County branch of the Children's Aid Society of Western Pennsylvania, respectfully represents.

1. That the Children's Aid Society of Western Pennsylvania, is a corporation organized and existing under the laws of the commonwealth of Pennsylvania, whose object is the care and welfare of dependent, homeless and abandoned children, and finding homes for the same.

2. The petitioner further represents that it has come to its knowledge that the Children's Home of Washington county, under the care of the Directors of the Poor of said county, by reason of the conditions existing in said home should be investigated by the grand jury now in session for said county.

3. The petitioner alleges that the children in said home are in a filthy and neglected condition, and have not and do not receive the necessary and proper care and treatment. That in one instance a small colored boy was compelled to sleep, night after night.

Continued on fourth page.

J. K. Tener, Pres. S. A. Walton, Vice Pres. R. H. Rush, Cashier.

## An Asset That Grows Better With Time

An account with the First National Bank is one of the best assets you can have and it will constantly grow better as the years roll by, if you make regular, systematic deposits.

Your money will thus increase rapidly at compound interest.

**4 Per Cent Interest on Savings Accounts**

Open Saturday Evenings from 8.00 to 9 o'clock

4 Per cent. Interest Paid on Savings Accounts  
Depository for the State of Pennsylvania.



## Too Many Clocks

Have their main recommendation in their faces and their outer shells. We believe in attractive exteriors, but we have greater faith in the recommendation that a good time keeper will give us. Our clocks are ornaments in every sense of the word, though we prefer them to be classed distinctly as timekeepers.

We grind our own lenses

**JOHN B. SCHAFER**

Manufacturing Jeweler

Bell Phone 103 W

Charleroi Phone 103







# Business Building

By DUNDAS HENDERSON

Advertising Manager of the C. E. Zimmerman Co., Chicago.



## THE "FUN" OF WRITING ADVERTISEMENTS

Do you like the fun of writing your ads? Fine fun, isn't it? It is fun to be in business anyhow—fun to have the landlord come for the rent—screaming fun to have to send a cheque for all those funny bills that come in regularly every month and simply irresistible fun to have to buy bread and butter for the family and plan for the future of the children. Yes, Mr. Retailer, it is fun—perhaps.

You know from bitter experience that there is nothing funny about business. You do not pay your bills from any sense of humor and neither do people give you credit from the same cause. There is little fun in paying the wages of a first-class salesman who has to assist you in making money to pay your creditors and allow you to tuck a small sum snugly away in your bank against a rainy day. It is all solemn, deadly reality. It requires all the thought and sales help of the highest grade you can get a reasonable price to carry through the daily tragedy.

Why should you think it fun to write your ads? Do you realize that it is just as necessary to have salesmanship outside your store as it is to have it in if you wish to be successful? And if you are anxious to increase your business to the point where it will be classed as amongst the best producers of the kind you will find that "outside" salesmanship of the finest order is absolutely necessary.

Outside salesmanship means advertising that brings business. In this category you must put your newspaper advertising—that is to say, you put your newspaper advertising in that class if it produces results. It is this production of results that makes all the difference. Only advertising space that contains real salesmanship will get real returns. And the construction of that salesmanship makes all the difference between success and failure.

The writing of successful advertising is an art or science like photography or medicine. It cannot be used successfully by any one who has not studied it as closely as any other art or science. The man who, therefore, tries to practice it for fun is only wasting his money and time.

You would not allow an untrained clerk or amateur to come into your store and sell your finest goods to your best customer. And you would call anyone else who was guilty of such foolishness, a bad merchant. Further you would not expect a clerk whom you had engaged to sell groceries to compound prescriptions or repair watches. It is just the same with advertising salesmanship. Unless you know the rules of the business you cannot successfully write ads that are absolutely sure to bring customers into your store and money into cash drawer.

If you are in business for fun it is wise to write your own ads for there is nothing easier or "funnier" than to spend your money on newspapers foolishly. But if you are in business for money, it is better to get someone to write them for you who knows how to bring customers to your store and, incidentally, swell your bank account.

**Were Hard to Distinguish.**  
Percy French on one occasion was staying in the country at a house where the landlady professed to give bed and board for \$5 a week. "I assure you," said French, gravely, "I was there a week before I discovered which was the bed and which was the board."

**It's Nature.**  
"What kind of a boat is the one you der? It's made a bit with me."  
"That is exactly the kind of a boat to make a bit."  
"Why so?"  
"Because it's a fishing smack."

Just let me tell you how "easy" it is to write ads and then tell me how much fun there is in constructing ads on which the increase of your business depends and on which you have to build a great part of your future.

There are four points to every successful advertisement: First, you must get and hold the attention of the possible customer in competition with every other advertiser in the paper; second, you have to create interest in the goods you are selling; third, you must bring settled conviction into the customer's mind that she wants the goods more than the money in her pocket or bank roll; and last, but by no means least, you must get the customer into your store to actually buy the goods. That's all there is to it. Easy, isn't it?

There are well defined rules for doing all this but those rules have to be learned. After those rules have been acquired, you must apply psychology and many other "oligies" to get the desired results, the kind of results that has built large fortunes for Wanamaker, the great department store merchant and others. To treat this question in a spirit of fun is like a butcher trying to undertake the practice of a physician. He may know how to carve meat but he does not know how to cut out your appendix so successfully that you can live afterwards.

If you are really bent on fun Mr. Retailer, try base-ball or solitaire whilst but keep away from writing advertisements that the not only wasting your time but preventing your store from getting that increased success to which it is entitled.

If you cannot readily get a local man to construct your ads, subscribe to a syndicated advertising service. There are several on the market. These services are usually supplied in series of fifty-two with fifty-two copper plate electros of the illustrations, one for each week in the year, at prices ranging from one dollar per week up. Much of the advertising in those services has been classed as equal to the best that has made success for the big city department stores and national department stores and national advertisers. Some reduced facsimiles of this kind of advertising may be seen at the top of this column.

This syndicated advertising service puts within the reach of even the smallest retailer, advertisements that he could not obtain individually for many thousands of dollars. They are constructed by men who have a country wide reputation as retail advertising experts and who are paid large salaries not only for their skill but for their experience in constructing just such advertisements as have made success for thousands of merchants in the same position as yourself.

Full particulars of what is probably the most successful of those advertising services may be obtained from the editor of this newspaper. I earnestly advise retailers to make early application for only one service can be sold in each town and if you are a live merchant you are certainly losing money every day you are without such a service.

**Beware of Laziness.**  
Burton, in his famous "Anatomy of Melancholy" says: "Laziness is poison to body and mind, the ailment of idleness, one of the seven deadly sins. 'Tis the devil's pillow, his bolster, his main support. A lazy dog is full of the mange, and how shall a lazy man not be otherwise? Laziness of mind is also much worse than laziness of body; an unused talent is a misfortune; and to the mind rust is a pest, hell."

**If Our Merits Are Known.**  
Praise from a friend, or censure from a foe, are lost on hearers that our merits know.—Pope.

## Civilizing the Indian.

The following is from "The Soul of the Indian," a book by Dr. Charles Alexander Eastman, himself an Indian: "Long before I ever heard of Christ or saw a white man I had learned from an untutored woman the essence of morality. With the help of dear nature herself she taught me things simply but of mighty import. I knew God. I perceived what goodness is. I saw and loved what is really beautiful. Civilization has not taught me anything better. As a child I understood how to give. I have forgotten that grace since I became civilized. I lived the natural life, whereas I now live the artificial. Any pretty pebble was valuable to me then, every growing thing an object of reverence. Now I worship with the white man before a painted landscape whose value is painted in dollars. Thus the Indian is reconstructed, as the natural rocks are ground to powder and made into artificial blocks which may be built into the walls of modern society."

## Bigness of Big Ben.

Big Ben, which marks the hours for parliament at the top of the clock tower at Westminster, is bigger than it appears from below. Looking at the dial of Big Ben from the northern footway of Great George street or from the Thames embankment, it appears as if its diameter might be equal to the space that a man of medium size could cover with outstretched arms. As a matter of fact, however, the diameter of the dial is twenty-three feet. From the ground the minute marks on the dial look like ordinary minute marks and as if they were close together. Really they are a foot apart. The numerals are two feet long. The minute hand, with its counter balance—the heavy piece of metal that projects beyond the center of the dial—is fifteen feet in length. This hand is so massive that during a snowstorm the clock is sometimes retarded by the weight of the flakes that alight on it.—London Mail.

## He Took the Cue.

He was a man who gave little and got much. Today, for instance, he had got a clothes brush, a basin of water, a towel and a shine, and he had given nothing at all.

Tr-r-r-ring! went his bedroom bell. The hotel attendant smiled sourly. This was the fourth time he had been summoned, and he did not hurry.

"I thought you were never coming," exclaimed the visitor when the attendant appeared at last. "Are you nicknamed 'Slowcoach'?"

"No, sir," answered the attendant. "They call me 'Billard cue'."

"Billard cue!" repeated the visitor, frowning. Then an inspiration dawned. "Ah! Because you're such a stick, I suppose?" he asked.

"Wrong again, sir!" returned the attendant. "It's because I work better with a good tip."—London Answers.

## Waves in Solid Metal.

As illustrating the advances in metallurgy and engineering it has been demonstrated that solid metals may reveal by their structure the vibrations to which they have been subjected. In explaining this phenomenon experiments have been shown proving that a beautiful wave structure can be imparted to the surface of mercury by the vibrations of a tuning fork, and that even the surface of solid lead which had been subjected to similar vibrations possesses a structure resembling that of a vibrating surface of mercury. Mild steel has been defined as a "solid solution" of iron and carbon, free from clinders. Metallurgists have doubled the strength of steel as it was known in its early days.—Scientific American.

## Relieved.

"Where did you get these examples of faultily constructed sentences?" asked Dr. Campbell, the great rhetorician, of a student.

"Out of one of your books, doctor."

"What? Where? Out of one of my books?"

"Yes, sir; out of your 'Rhetoric'."

"Out of my 'Rhetoric'!" roared the doctor. "Impossible! Never did I make use of such language. You are mistaken, badly mistaken. But—but—where in my 'Rhetoric' did you find such composition?" he demanded angrily.

"In the part, 'Sentences to be Corrected.'"

"O-h-h-h-h-h! A-h-h-h-h! Yes, yes," said the relieved doctor.—Philadelphia North American.

## Too Much For Her.

Calling one day to see an old friend who was visiting her married son, I inquired of the colored maid who answered the bell, "Is Mrs. Smith at home?"

"Yas'm, she home," the girl replied, showing no inclination to invite me in. "She here, all right, but she got a misery in de head."

"Mrs. Smith senior?" I asked with concern.

"Seen me!" she exclaimed suspiciously. "Cose she seen me. Hucome she ain't see me w'en she hire me las' night huh own self?" And she indignantly shut the door.—Lippincott's.

## The Worst.

"My wife has been having some trouble with her throat," confided a friend, "and I got pretty worried about it and sent for a doctor. He examined her and looked very grave, and that scared me even worse. So I said, 'Tell me the worst at once, Doc,' and he whispered, 'She will recover her voice.' And my wife overheard the question and the answer, and now Doc and I are both in bad."—Cleveland Plain Dealer.

- 1 Asthma
- 2 Bronchitis
- 3 Catarrh and Deafness
- 4 Stomach Troubles
- 5 Kidney Diseases
- 6 Tape Worm
- 7 Epilepsy
- 8 Diseases of Women
- 9 Rheumatism
- 10 Nervous Diseases

"I have absolute confidence in my Specific"  
DR. CARTWRIGHT.

It is better to treat ten diseases with success than assume the responsibility of other and fail.

## Consultation Free

If you suffer from any of these diseases come to see us, it costs you nothing, and if your case is accepted we will supply all medicines and treatment at low cost and will CURE YOU.

Regular graduates of medicine will meet you and diagnose your case. Doctors for Philadelphia and New York.

DR. A. S. BENDER, (Surgeon)

DR. F. W. CARTWRIGHT, (Consulting Phy.)

Office Hours  
10 A. M. to 8 P. M.

Office located opposite  
Hotel Wellington, Charleroi, Pa.

## Specialists Nervous and Chronic Diseases

## ZEMO CURES ECZEMA, PIMPLES, DANDRUFF, PRICKLY HEAT, SUNBURN.

and affords you skin comfort during the hot weather. We give you three reasons why we recommend ZEMO for skin trouble.

1st. ZEMO is a clean, scientific liquid preparation—pleasant and agreeable to use.

2nd. ZEMO stops itching at once and allays the irritation and promptly soothes and heals the skin.

3rd. ZEMO gives universal satisfaction and is recognized by skin specialists as the standard remedy for all skin and scalp troubles.

If you wish to try a bottle of ZEMO for yourself or one of your children, it does not do exactly what we say, we will return your money without quibble or question.

Piper Bros. Drug Store.

## THIS IS IMPORTANT

W. F. Hennings' Desires to announce That he is the Agent for Thompson's Barosma, the Money-Back Kidney and Liver Cure.

There are hundreds of people, young and old, right here in Charleroi who are taking medicines for various ailments who do not even suspect that the kidneys are to blame.

These sufferers do not know that in all probability their kidneys are all clogged up, are inflamed or congested and are unable to properly filter the impurities from the blood.

It is the kidneys that keep the blood pure and if the kidneys are not in good condition, disease of other organs of the body will surely develop. Thompson's Barosma will cure any

disease of the kidneys or W. F. Hennings' will give you your money back.

If you are in ill health now, and are not absolutely certain of the cause, get a 50-cent bottle of Thompson's Barosma at W. F. Hennings' today. It will make you feel better in a day. It will tone up your kidneys, liver and bladder in a week.

It is the best investment you can make. It is worthy of a trial on our guaranteed plan. Ask for Thompson's Barosma. The dollar bottle contains more than twice as much as the fifty-cent size.

Mean Slap at Scribbler.  
Wigg—"Scribbler is always talking about how he woos the muse." Wagg—"Well, she has pretty good grounds on which to sue him for breach of promise."—Philadelphia Record.

# The Charleroi Mail's Business Building Bureau

Is Your Business Sick? Do you think you should have more trade? Is there anything worrying you in connection with the growth of your business?

## WE HAVE THE REMEDY

We have retained the services locally of the greatest retail and bank advertising expert in this country, Dundas Henderson, and now put his services at your disposal. Write out an account of your whole business troubles freely and frankly and send them to this office. We will pass the letter on to Mr. Henderson and you will receive from him in a few days a solution of your difficulties—the same kind of solution that has made success for thousands of merchants in the same position as yourself.

It may be that a new style of advertising will make a difference in your business.

Possibly a certain kind of advertising folder that has brought success to others is what you need.

A particular method of window dressing may be what will bring you the success you lack.

Special salesmanship that has made success in similar circumstances may be indicated in your business.

Some scheme of a novel kind that will bring the money pouring into your mon-drawer is possible.

Your competitors may be worrying you and you want a knowledge of the latest method of fighting them.

You may need help in getting in your bad debts—a few hints can be given that have materially helped OTHERS out of trouble.

How to conduct a special sale or sales, may possibly be the shortest way out of your worries.

But Whatever it is, Send the Fullest Particulars of Your Troubles to This Department and Let Dundas Henderson Help You

## This May Help You Make a Fortune—Write Today

Further particulars of our offer may be obtained on application to this office. All communications are absolutely confidential. Address

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# THE BIG STORE BERRYMAN'S

Charleroi, Pa. Mail and Phone Orders Solicited

## AUGUST CLEARING PRICES

Prevail throughout all the departments of the Big Store. Thousands of dollars worth of choice, sea-sonable goods must be closed out this month.

The fall season merchandise is demanding at-tention now, so in order to hasten the clearance of all summer goods, we are making most extraordi-nary prices. Come in and get your share.

20c white madras in pret-ty stripes and figures Sale price .....	15c	Regular 50c Dress Goods. Special lot at, a yard .....	33c
25c fine white madras and waistings. Special price, a yard .....	18c	Regular 15c and 20c Col- ored Wash Goods. Special at, a yard .....	8 1/2c
Galatea Cloth, worth 18c and 25c for boys' suits. Special at only, a yd.	11c	Regular 40c and 50c col- ored Wash Goods. Special at only, a yard	29c
Best 50c white waist- ings on sale at, a yard	33c		

See the Advance Showing of New Fall Suits,  
Skirts and Hats

## CHARGES PREFERRED OF MISMANAGEMENT

(Continued from page one.)

in a bed infested with vermin.

4. That children suffering from tuberculosis and other diseases, have been allowed to mingle freely with the other children, thereby endangering the health and lives of all the children in said institution

5. That proper care and atten-tion has not been given to the food provided for said children.

6. That many of the children under the care of said institution have been brutally and cruelly punished to such an extent that great sores and scars were left on their persons for many days after the infliction of the same.

7. That the children have not been kept in a cleanly, respectable condition, but have been infested with vermin.

8. That the detention room, in which new arrivals to said institu-tion are kept, is upon the third floor where the colored children sleep and that said children are detained in that room until the physician arrives to examine as to whether they have contagious or other diseases, and that when the visit of the physician is de-layed for one or more days, said children are kept in the same room with other children, to the great dan-ger to the health of the children of said institution.

9. That the petitioner is also in-formed that the doors which are the exit from said institution open in-wardly instead of outwardly and that the lives of the children would be in great danger in case of fire

10. That the authorities of said institution do not exercise sufficient care and make sufficient investigation before the placing of the children un-der the care in the homes of other people, and that the said authorities do not have proper system of visita-tion for children placed in families outside the home, and do not inves-tigate to see if said children are properly fed, clothed and cared for.

Wherefore, the petitioner prays the Court to direct the grand jury afore-said to make a full and thorough in-vestigation of all matters alleged in this petition concerning the condition and management of said institution.

The statements contained in the foregoing petition are made on cred-itable information received by the petitioner and are believed to be true.

The petition is signed and sworn to by Miss C. C. Thompson.

## T. J. UNDERWOOD IS A CANDIDATE

California Man Formally An-nounces Himself for  
Sheriff Nomination

HAS MANY QUALIFICATIONS



T. J. UNDERWOOD.

T. J. Underwood of California has entered the race for the Republican nomination for sheriff. This an-nouncement is made by him after careful thought and considerable per-suasion on the part of his many friends in different parts of the coun-ty. He will appeal to the Republican voters to support him at the primaries to be held on September 30th, upon his record as a member of the party, upon his ability to give the people of this great county an administration of affairs that will reflect credit not only to himself, but to the entire popula-tion. All his life he has been an ac-tive worker for all that tends to make for the best interests of all the people. He possesses the necessary ability, fearlessness and sound judg-ment that will be requisite for the one who will be the next sheriff.

The greater part of Mr. Under-wood's life has been spent along the river district where he commands the respect and confidence of the workers as well as the business men. He is what might be termed a self-made man, having started his career as a digger of coal and gradually climbing the ladder to work that he thought more congenial. For a number of years he has been engaged in the real estate and insurance business in California as well as being employed for a short time as cashier of the Peoples bank, which position he took after the bank was re-organized. When the latter institution was placed upon a good footing he desired relief from inside work and resigned that posi-tion.

He comes from a sturdy English family that aims at the highest per-fection and sticks to it until that aim is accomplished. His father, Joseph Underwood came to this country about the time of the Civil war and settled in the Monongahela Valley. After many ups and downs he was quick to accept opportunity and there-by placed himself among the fore-most coal operators in this vicinity. "Tom" has made good at everything he attempted.

He has been honored by the peo-ple of California in several municipal positions and at present is a member of the school board.

In politics he has always been a staunch Republican and one whose advice is continually sought by those desiring insight into problems af-fecting county politics. Should he be elected the office of sheriff will be conducted in a manner highly satis-factory to all the people.

### What He Wanted.

It was after the explosion, and Hen-derson sat on a rail fence gazing rue-fully over the scene of ruin. One of his wheels was still rolling onward over the pike. Another hung from the limb of a tree. Other sections of the car were strewn about the highway far and near.

"Ah me!" sighed Henderson. "To think that only last night I was in-veighing against an assembled car! By Jove! I'd give \$100 to anybody who'd come along at this very minute and assemble mine."—Harper's Week.

### Deep Mourning.

The manager of the theater racked his brain in vain. "We must do some-thing," he repeated, bitterly. "Peo-ple will expect us to do something to show respect to the proprietor, now that he is dead." "Shall we close for the night of the funeral?" suggested the assistant stage man-ager. "With this business? You're a fool, lad, a fool. No; put the chorus in black stockings." And it was even so.

## DOCTORS FAILED TO HELP HER

Cured by Lydia E. Pinkham's  
Vegetable Compound

Pound, Wis.—"I am glad to an-nounce that I have been cured of dys-pepsia and female troubles by your medicine. I had been troubled with both for fourteen years and consulted different doctors, but failed to get any relief. After using Lydia E. Pinkham's Vegetable Compound and Blood Purifier I can say I am a well woman.

I can't find words to express my thanks for the good your medicine has done me. You may publish this if you wish."

—Mrs. HERMAN SIEBH, Pound, Wis.

The success of Lydia E. Pinkham's Vegetable Compound, made from roots and herbs, is unparalleled. It may be used with perfect confidence by women who suffer from displacements, inflam-mation, ulceration, fibroid tumors, ir-regularities, periodic pains, backache, bearing-down feeling, flatulency, indig-estion, dizziness, or nervous prostra-tion.

For thirty years Lydia E. Pinkham's Vegetable Compound has been the standard remedy for female ills, and suffering women owe it to themselves to at least give this medicine a trial. Proof is abundant that it has cured thousands of others, and why should it not cure you?

If you want special advice write Mrs. Pinkham, Lynn, Mass., for it. It is free and always helpful.

## J. J. HOTT DECLINES TO BECOME CANDIDATE

(Continued from page one.)

en a lap on other candidates for the treasurership. T. J. Underwood was also in Washington and while there took occasion to make his formal an-nouncement.

Since Mr. Hott has withdrawn as a candidate local interest centers in the position of Charles O. Frye as a probable candidate for clerk of courts. Mr. Frye is still looking the field over and will announce his de-termination to either the race or re-tire altogether within a day or so.

## YOUTH ORDERED SENT TO REFORM SCHOOL

William Smiley, the son of Lot Smiley of Fallowfield township was this morning ordered sent to Mor-ganza Industrial and Reform school. Information was made by the young man's father upon petition of neigh-bors. From the testimony given Smiley appears to be a sort of a de-generate youth.

Edgar Patton went to Kittanning Monday where he will assist Joe Mas-on in some engineering at the Pitts-burg Plate Glass plant there

Fred Wolfe and daughter Miss Clara Wolfe and Miss Anna Umbel are spending the day in Pittsburgh.

### Small Republics.

Klein-Alp is a diminutive republic tucked away between Switzerland and France. Only in summer is the re-public inhabited, and then by miners and cowgirls. There is one hotel, closed during the winter. Another lit-tle republic is in Tyrol, between Aus-tria and Italy, and in long gone years was under the jurisdiction of first a king and then an emperor. But in the adjustment of frontier lines the state of Val di Ventino was in some way overlooked, and it promptly organized itself into a Lilliputian republic. It has now about 2,000 inhabitants, liv-ing in six villages. Neither Val di Ventino or Klein-Alp have any taxes. There are no officials or compulsory military service. The only industry of Val di Ventino, aside from the farming of small fields, is charcoal burning.

### Growth of Atlantic City.

Atlantic City was incorporated in 1854, the year when the first passen-ger train was run from the Delaware river to the Atlantic ocean. At that time the village consisted of half a dozen families which had increased to a population of 1,043, in 1870, ac-cording to the United States census. Ten years later it had grown to 5,477; in 1890 it was 13,055, and in 1900 there were 27,838 residents.

### Triumph of Scientist.

A French scientist has combined the moving picture camera and X-ray ap-paratus into an instrument by which the processes of internal organs may be studied, and has given it the name of biocentograph.

## Star Theatre

TODAY

All Aboard For Nero.  
The Plains Across.  
A Ward of Uncle Sam.

SPECIAL THURSDAY.

G. W. Conners, the Fat Boy  
Clown; Giant of the Ocean and  
other attractions.

Matinee daily, 2 to 4.30 p. m.  
Saturday Matinee, 1 to 4.30 p. m.

## You Know How it is.

Perhaps your reason  
for not buying

OXFORDS

just now is more fancied  
than real. These oxford  
prices will linger in your  
mind and the chances are  
you'll be sorry later if  
you fail to buy now.

## J. J. Beeren's

The Right Store on the Wrong  
Side of the Street

513 Fallowfield Avenue

CHARLEROI

For a Good Shoe Shine  
or Polish go to the

## Shoe Shine Parlors

506 McKean Avenue,  
Charleroi Penn'a

SPECIAL—Panama Hats Clean-  
ed, 30c. Soft Hats, 25c.  
Straw Hats, 20c.

## PITTSBURG EXPOSITION

OPENS AUG. 30th  
CLOSES OCT. 21st  
MUSIC BY THE WORLD'S BEST BANDS  
AND ORCHESTRAS  
FOUR CONCERTS DAILY  
AFTERNOONS AND EVENINGS  
3000 FREE SEATS  
RUSSIAN SYMPHONY ORCHESTRA  
AUG. 30th TO SEPT. 9th  
CREATORE AND HIS BAND  
SEPT. 10th TO 18th  
ARTHUR PRYOR AND HIS BAND  
SEPT. 18th TO 25th  
CARLIN RUSSARS BAND  
SEPT. 25th TO 30th  
PHILADELPHIA ORCHESTRA  
OCT. 1st TO 7th  
IMPERIAL RUSSIAN BALALAIKA ORCHESTRA  
OCT. 7th TO 14th  
DAITROMCH & NY SYMPHONY ORCHESTRA  
OCT. 14th TO 21st

Magnificent  
United States Treasury Exhibit  
Showing Revenue, Marine  
Life Saving and Money Making  
Bureaus

War Time Relics  
Wireless Stations  
PENNSYLVANIA FORESTRY,  
FISH AND GAME DISPLAYS

Agricultural  
and Irrigation Exhibits

By Unanimous Request, the great  
naval spectacle,  
BATTLE OF THE  
MONITOR AND MERRIMAC

Most thrilling battle and beautiful  
electrical effects ever seen

Excursion Rates  
On All Railroads

ADMISSION  
25c

STAY AS LONG AS YOU PLEASE

## Classified Ads

WANTED—Agent to represent the  
German Remedy company. Fine open-  
ing and big commission to a hustling  
salesman. Address R. S. Armentrout,  
General Agent, Box 72, Cumberland,  
Md. 20-13

WANTED—A copy of the Cosmopoli-  
tan Magazine for the month of Au-  
gust. Will pay for same if left at  
Mail office. 17-14p

FOR RENT—Two furnished rooms  
suitable for light housekeeping. Ap-  
ply 321 Shady avenue. 16-34p

FOR RENT—Four room house, 618  
McKean avenue. W. F. Schempp.  
20-13p

FOR RENT—Three room house in  
rear of 414 Washington avenue In-  
quire 422 Washington avenue. 20-13p

FOR Rent—Nice airy furnished  
room. Call 835 Fallowfield avenue.  
29-04p

THE VALUE  
of well-printed  
neat-appearing  
stationery as a  
means of getting and  
holding desirable busi-  
ness has been amply  
demonstrated. Consult  
us before going  
elsewhere

Good Reason.  
Little Ethel—"Papa, here's a pic-  
ture of the old woman who lived in  
a shoe and had so many children she  
didn't know what to do. Why did she  
live in a shoe?" Papa—"She lived  
in a shoe because she couldn't get a  
flat with all those children."

Where Honesty Preeminates.  
The most honest persons in the  
world are said to be residents of the  
vicinity of Ticno, in Switzerland.  
They will not touch anything which  
is not their own except to care for  
it, and lost articles are generally al-  
lowed to remain, where found or in  
the immediate vicinity, awaiting the  
return of the owner.

The Shah's Dagger.  
The late shah of Persia owned a  
dagger which is said to make its pos-  
sessor invincible. But as the super-  
stition is that he who uses it shall in-  
evitably perish by it, it is kept secure-  
ly locked in a sandalwood box.

## Big Dollar Shoe Sale

\$2.50, \$3.00, \$3.50 & \$4.00

Men's and Women's

## SHOES

ONE DOLLAR A PAIR

All Late Style All Sizes All Leathers

Don't hesitate but come see the tremen-  
dous stocks of high-grade footwear at  
the price of \$1.00 a pair.

BELOW ARE SOME OF  
THE MANY BARGAINS

A pair of shoes for every member of the family—buy for now and future  
needs. THIS SALE IS NOT LIKE SOME SALES. This store don't play tricks,  
when the time comes to reduce stocks we do so by cutting the price to the lowest  
and letting the public benefit—that's why this sale-

\$1.00 A PAIR for Men's and Women's  
OXFORDS PUMPS and SHOES

\$2.50 to \$4.00 Values

All Sizes---All Leathers

900 Pairs of Men's \$4.00 and \$5.00  
Oxfords, Choice

Never in the world any better or classier Oxfords  
offered or sold at \$4.00 or \$5.00. The real smar-  
kind you see on men who can afford to pick the very  
best. Tan, Gunmetal and Patent. A chance of a  
lifetime to do wonders with little money.

## 850 Pairs Ladies' Oxfords Pumps & Shoes, \$1.69

The Elite of Footwear Fashion! The best makers and smartest styles in the  
world! All sizes in Tan, Gunmetal, Patent, Suede, Velvet, Satin, etc., etc.! The  
very same quality and style you see in the Fifth Ave. windows marked \$4 and \$5!!

Children's White Duck  
Patent Leather and  
Velvet Roman San-  
dals—9 straps. Reg-  
ular \$1.50 kind. For  
this great  
sale .....

89c

Children's  
Duck Pumps and  
Oxfords—pink  
and white—  
.....

79c

Ladies' \$1.50  
Juliets, go now  
for a pair  
.....

69c

Men's and  
Women's Slippers,  
All Sizes.  
75c grade at  
.....

38c

## Adolph Beigel

Fallowfield Avenue,  
Charleroi, Penn'a



# THE CHARLEROI MAIL

Entered second class mail at Charleroi, June 16, 1906, according to Act of Congress of March 3, 1879.

VOL. XII. NO. 21.

CHARLEROI, WASHINGTON CO., PA., TUESDAY, AUGUST 22, 1911

One Cent

## J. J. HOTT DECLINES TO BECOME CANDIDATE

Charleroi Man Gives Reason for Not Seeking Sheriff Job

RELIEVES THE TENSION

Politicians Were on Anxious Seat-Bowers Announces Strong Platform

Setting at rest the anxiety of friends and the politicians over Washington county James J. Hott of Charleroi made known this morning his decision not to enter the race for the nomination for sheriff of Washington county. The decision was made known only after Mr. Hott had made a thorough canvass and learned conditions generally over the county, and was announced following a visit to Washington Monday. Mr. Hott had the county politicians, and especially the adherents of R. G. Lutton and T. J. Underwood, candidates for sheriff, up in the air, and his announcement of withdrawal brought relief to them.

Mr. Hott gave the following statement to the Mail this morning:

"I desire to announce through the columns of the press that I have concluded not to become a candidate for Sheriff of Washington county, at this time, for the reason that I could not arrange my personal affairs without too great a sacrifice of my business interests. I desire, however, in this announcement to thank my many friends for their encouragement and hearty support while I had this matter under consideration. Assuring all of my hearty and steadfast support of the Republican ticket which shall be placed in nomination, I am

Sincerely Yours,  
JAMES J. HOTT.

Through Mr. Hott declining to run for Sheriff the field is left open to the three candidates, R. G. Lutton, Ver. O. Brownlee and T. J. Underwood. All are admitted to have great strength, and all will make a vigorous campaign.

Mr. Hott, who is an ex-Burgess of Charleroi, would undoubtedly have made a strong candidate for Sheriff and he would have been given the eager support of a great many voters who are his personal friends. He is a fair minded man, broad in his reasoning and does not draw conclusions hastily. In fact he is the personification of all the qualities needed to make a good sheriff. In declining to enter the race, of course he is making some sacrifice, but it would have been a greater sacrifice from his point of view to have given up his time and business to make the campaign necessary.

Together with Mr. Hott in Washington Monday there were a number of other candidates for various offices. John H. Bowers was there from Charleroi and set Washington county politicians on edge and caused a decided sensation by announcing his platform which is drawn up in accordance with the Mail editorial of a few days ago. Mr. Bowers makes a clear statement that he will if elected to the position of county treasurer receive bids from county banks and allow those which will pay the highest rate of interest on the county fund to handle the money. By making his announcement in this way Mr. Bowers has won a lot of friends and still

(Continued on fourth page.)

## ORDINANCE TO BE PRESENTED BY A LOCAL COMPANY

A meeting of the borough council has been called for this evening and it is probable that chief among the matters to be taken up will be that of an ordinance presented by the Monroeth-Evans company. This company asks for certain rights on Eighth street between the railroad and the river.

## CAUGHT IN SLATE FALL

Andrew Bronder Has Leg Crushed and is Otherwise Hurt

REMOVED TO HOSPITAL

Andrew Bronder, a young man about 25 years old, had his right leg severely crushed below the knee this morning by a fall of slate at the Crombie mine on the hill where he was employed. He was taken to a Pittsburgh hospital where it is said amputation will be necessary. He was also seriously injured about the right shoulder by the slate.

Bronder, it seems, was caught under only a part of the heavy fall of slate and the right side of his body only was injured. Dr. A. O. Davis was called into attendance.

Bronder is a well known young Charleroi man. He is married and lives on Seventh street.

## Entertains Friends at Fishing Party

Miss Mayme McGee entertained a party of friends Monday evening at North Charleroi at a house and a fishing party. The affair was given in honor of Miss McGee's two relatives, the Misses McGee of Ft. Pleasant and a crowd of about 20 were present. The evening was spent partly along the river shore where the members of the crowd fished to their heart's content. However, not a fish was caught. Dancing and music were enjoyed the rest of the evening.

### Lawn Fete.

The Ladies Aid Society of the First Presbyterian Church will hold a lawn fete on Thursday evening on the Eagles' lot on McKean avenue. Come and bring all your friends. 21-13

### School Days Are Near.

We have a fine seamless knit ribbed under waist that can be recommended for boys or girls wear. So constructed that it gives freedom to every movement and does not interfere with proper breathing and the weight of the garments is put where it should be. Full bleached and sanitary—all sizes 12½c at Kirk & Clark's. 21-12-cod

Lakeside Grape Juice, large bottle 25c. City Grocery. 15-2tw

## SURVEYORS COMPLETING WORK HERE THIS WEEK

Engineers of H. C. Frick Company to Take up Duties Elsewhere—Some Transferred to Bentleyville

SOUNDING OF RIVER TO BE THE FINAL WORK DONE

This week will witness the completion of the work of surveying the coal land along the Monongahela valley recently purchased from the Pittsburgh Coal and other companies by the H. C. Frick Coke company. Today some of the surveyors who have been employed with headquarters at Charleroi left for Bentleyville where there is yet some work to finish. It is probable that work in this immediate section will be completed by Friday.

Although this is but the preliminary work being done for the H. C. Frick Coke company thoroughness in every detail is being made a feature. Property and crop lines have been set principally and now the river is being sounded between Monongahela and Brownsville.

There is still the impression that the H. C. Frick company will not delay in making some of the proposed openings for mines along the valley. The engineers who have been stationed with headquarters in Charleroi are greatly pleased with the treatment they received here. There were about 12 in the party located at Charleroi.

## YEAR BOOK IS ISSUED

Athene Club Plans Study of "Historical Women" Coming Season

SOMETHING ABOUT CLUB ON STEAMER SUNSHINE

The year book of the Athene Club, the local women's organization, has just been issued containing the announcements and program for the year's study. This season the study of "Historical Women" will be taken up by the club and the season will open October 6 and close April 26.

Composed of the leading women of the community the object of the Athene Club is to bring together women interested in art, literature and science, for the purpose of mental culture. The membership is limited to 30, and the club is federated. Every year special subjects of study are taken up. Last year "The Other Americans" were studied. Programs are arranged by a program committee to be carried out during the season, papers being assigned to the different members to prepare and read.

While the Athene Club is essentially a Charleroi organization non-residents may be elected honorary members. Meetings are held on alternate Fridays the different members of the club being hostesses at different periods. Officers of the club are: President, Miss Laura Brown; first vice president, Mrs. T. M. Faddis; second vice president, Miss Margaretta Christy; recording secretary, Mrs. R. C. Mountsier; corresponding secretary, Mr. A. R. Mountsier. There are four committees, the program, the reciprocity, music and social. Mrs. A. R. Mountsier, Mrs. Edwin McKay and Mrs. T. M. Faddis, with the president, composed the committee which prepared the program of study for the year and had the year book issued. The year book is the work of the Mail job rooms.

## NEW PUBLICATION AT FINLEYVILLE

A new periodical in Washington county is the Finleyville Advertiser, the second number of which is just out. The paper which is the publication of J. W. Moody, is issued every two weeks and gratuitously distributed in Finleyville, Gastonville and Venetia. Editorially and as a news and advertising medium the publication shows an up-to-dateness that indicates future success and a long life. Mr. Moody has had some experience in newspaper work previous to the present venture and has every qualification to make his paper one of influence.

### Dress Gingham.

For practical school wear the leading school boards in the country recommend washable dresses. What is prettier or more serviceable than gingham. We have a fine selection of pretty gingham at 10c, 12½c and 25c. Get ready for school days now. Kirk & Clark. 21-12-cod

Boys Underwear—For School. Boys bleached union suits the famous Poros-Knit quality, short sleeves and knee length. This garment gives the boys a neat, comfortable feeling that is impossible to have with separate undergarment. Prices per suit for a few days 45c. Why Pay More? Kirk & Clark. 21-12-cod

## CHARGES PREFERRED OF GROSS MISMANAGEMENT

TWO COMBATANTS FINED AS A RESULT OF STREET FIGHT

William Agnew and Steve Coverts were both fined \$2 and costs at a hearing before Burgess George W. Risbeck Monday evening on charges of fighting. It is alleged that the two had a serious but brief pugilistic engagement at a local pool room which resulted in the latter's contenance being sadly disfigured.

## PLAYGROUNDS WILL CLOSE

Program to be Given as Climax to Successful Season

PROF. SWICK ARRANGES

With a special program of sports and events of a varied nature the Charleroi Playgrounds will be formally closed for the 1911 season this evening. Prof. W. A. Swick, principal of High School, who has been the playgrounds superintendent, has been preparing the children for the closing events, and indications are that the close will be practically as interesting as the formal opening was on July 4.

There will be two particular features to this evening's program which until the proper time will be kept secret. One of them is the famed elephant and the other a "hit the ball and get your prize." Prof. Swick is authority for the statement that they will be mighty interesting.

Among other sports there will be a wheelbarrow race, a tug of war, a rope tying contest and a suit case race.

Tonight medals will be awarded to the children under 16 years of age who have prepared the best essays on the playgrounds. Well qualified judges will pass on the respective merits of the essays.

Although the playgrounds will formally close tonight James Evans, one of the employees, will be there probably the balance of the week taking down the swings and putting matters in ship-shape for the fall and winter. Prof. Swick will devote his time the rest of the week in getting ready for the opening of school on Monday.

### Notice To Stockholders.

The regular annual meeting of the stockholders of the Acme Brewing company will be held at its office in Bentleyville, Pa., on Tuesday, September 12, 1911 at 2 p. m. for the purpose of electing directors for the ensuing year or any other business which might properly come up.

Jos. Hochendoner, Sec'y.  
15-H-W-1-ew

Burt Odney's Baked Beans. Nothing better, 2 cans 25c at the City Grocery. 15-2tw

Alleged That Children in Children's Home are Mistreated

INVESTIGATIONS ORDERED

Judge McIlvaine Calls Attention of Grand Jurors to Petition of Aid Society

Serious charges involving the poor directors of the county, J. A. Emery, William Courson and R. C. Buchanan and Mrs. Mary A. Ruckey, matron of the Children's home and John W. Quiver, superintendent of the County Home are preferred in a petition presented to the court last evening by the Washington county branch of the Children's Aid Society of Western Pennsylvania, through the local branch president, Miss C. C. Thompson. In this petition gross charges are made against poor directors and those in charge of the Children's home, in their management and care of indigent children in their charge.

The entire petition has been laid before the grand jury, now in session and it will be required to investigate the allegations and report to the court. Monday, August 28, has been set as the date for the investigation.

When Judge J. A. McIlvaine made known the contents of the petition it caused a decided sensation. Judge McIlvaine called the attention of the grand jurors to the petition, and said it was their duty to investigate. He stated that subpoenas would be issued so that the grand jury can summon witnesses. The petitioner may be permitted by the grand jury to be represented by counsel, and if the charges are unfounded the court said they should be returned "not proven."

It is alleged that the children in the home are not properly cared for; that the home is not sanitary; that vermin is permitted to infest the bedding and that the children are subjected to personal ill treatment, and are not properly fed and clothed.

The jurors took the petition and went over it last evening and today will likely decide when the matter is to be taken up.

### The Petition.

The petition follows:  
To the Honorable John A. McIlvaine, Judge of the Court of Quarter Sessions of Washington County, Pennsylvania.

The petition of the Washington County branch of the Children's Aid Society of Western Pennsylvania, respectfully represents.

1. That the Children's Aid Society of Western Pennsylvania, is a corporation organized and existing under the laws of the commonwealth of Pennsylvania, whose object is the care and welfare of dependent, homeless and abandoned children, and finding homes for the same.

2. The petitioner further represents that it has come to its knowledge that the Children's Home of Washington county, under the care of the Directors of the Poor of said county, by reason of the conditions existing in said home should be investigated by the grand jury now in session for said county.

3. The petitioner alleges that the children in said home are in a filthy and neglected condition, and have not and do not receive the necessary and proper care and treatment. That in one instance a small colored boy was compelled to sleep, night after night.

Continued on fourth page.

J. K. Tener, Pres. S. A. Walton, Vice Pres. R. H. Rush, Cashier.

## An Asset That Grows Better With Time



An account with the First National Bank is one of the best assets you can have and it will constantly grow better as the years roll by, if you make regular, systematic deposits.

Your money will thus increase rapidly at compound interest.

4 Per Cent Interest on Savings Accounts.

Open Saturday Evenings from 6:00 to 9 o'clock

4 Per Cent Interest Paid on Savings Accounts  
Depository for the State of Pennsylvania.

## Too Many Clocks

Have their main recommendation in their faces and their outer shells. We believe in attractive exteriors, but we have greater faith in the recommendation that a good time keeper will give us. Our clocks are ornaments in every sense of the word, though we prefer them to be classed distinctly as timekeepers.

We grind our own lenses. Agent for the Meier's Ear Phone  
**JOHN B. SCHAFER**  
Manufacturing Jeweler  
Bell Phone 168 W. Charleroi Phone 168



# THE CHARLEROI MAIL

A Republican Newspaper

Published Daily Except Sunday by

MAIL PUBLISHING CO.  
(INCORPORATED)

Mail Building, Fifth Street

CHARLEROI, PA.

W. C. NIVER - Pres. and Managing Editor  
ARRY E. PRICE - Business Manager  
W. SHARPBACK - Sec'y and Treas'r

Entered in the Post Office at Charleroi,  
as second class matter.

## SUBSCRIPTION RATES

Year: \$2.00  
Six Months: \$1.00  
Three Months: .75  
Subscriptions payable in advance.  
Delivered by carrier in Charleroi at six cents per week.  
Communications of public interest are always welcome, but as evidence of good faith and not necessarily for publication, contributors bear the author's signature.

TELEPHONES Charleroi 76

Association.

## ADVERTISING RATES

DISPLAY—Fifteen cents per inch, first insertion. Rates for large space contracts made known on application.  
READING NOTICES—Such as business cards, notices of meetings, resolutions of respect, cards of thanks, etc., 5 cents per line.  
LEGAL NOTICES—Legal, official and similar advertising, including that in settlement of estates, public sales, live stock stray notices, bank notices, notices to auction, 10 cents per line, first insertion, 5 cents a line each additional insertion.

## LOCAL AGENCIES

G. S. Night, Charleroi  
Mrs. Belle Sharpback, Luck No. 4  
C. T. Hirschbach, Belle Vernon  
C. T. Hirschbach, Speers

## Aug. 22 In American History.

1846—Santa Fe taken by the American army under General Stephen Watts Kearney.  
1851—Yacht America won international cup at Cowes, England.  
1858—Carlin Ellis Stowe, theological writer and educator, died; born 1802.  
1895—Severe earthquake shock felt in southern Illinois, Tennessee and Kentucky.  
1910—President Taft repudiated action of Republican "old guard" in electing Vice President Sherman temporary chairman of New York state convention.

## ASTRONOMICAL EVENTS.

(From noon today to noon tomorrow.)  
Sun sets 6:44, rises 5:14; moon rises 4:10 a. m.; 9 p. m. planet Venus apparently stationary.

## AN IMPORTANT DECLARATION.

The Mail is pleased to note that one of the Republican candidates for county treasurer has pledged himself to the issue urged by this paper, that the custodian of the county funds be required to advertise for bids and deposit the county funds in the bank which will pay the highest rate of interest, and at the same time give proper security. This candidate is John H. Bowers of Charleroi. Mr. Bowers pledges himself if nominated and elected to carry out this policy, which will save thousands of dollars annually to the taxpayers which now goes to private interests.

This is merely sound business policy such as is exercised by every individual and corporation in doing business on an extensive scale, and the wonder is that the taxpayers have permitted private interests to profit for so long a period from resources which clearly belong to the county. The use of money is worth cold cash at any and all times, and there is no reason why the taxpayers should not derive the profit from their unused funds instead of individual banking concerns. At the present time it is stated that there is about \$700,000 of idle money belonging to the county in the various banks, only about \$100,000 of which is drawing interest—two per cent, possibly, on checking accounts. It is further stated that by the time the State and county taxes, which other banks throughout the county are collecting, are checked up the sum total will aggregate \$900,000 or close on to a million dollars, which is bringing the county no interest.

There is more to the office of county treasurer than merely giving a bond for the security of the funds, receiving them and checking them out on voucher. By compelling a just recompense for the use of idle money belonging to the county the treasurer can save thousands of dollars annually to the taxpayers, and it is time the voters should sit up and take notice along this line.

## A SERIOUS CHARGE

That public charity is cold is generally admitted, but that it is cruel should not for a moment be tolerated in this day and age of enlightenment. The charge that the inmates of the Children's Home of Washington county are cruelly misused by those in charge comes with a thrill of horror to the good people of the county who contribute the taxes for the maintenance of the institution, and are not only willing but insistent that the inmates be given the comforts of life in accordance with the accepted standard of living. The ill treatment of little children is about as cold-blooded and heinous an offense as can be committed against society, and there is no reason why the unfortunate wards of the county, particularly those of tender years, should be subjected to conditions that used to pertain to the dark ages.

It should be remembered, however, that the specific charges made are not yet substantiated, and the public should reserve its judgment until the investigation ordered by the court is made by the grand jury. There is no doubt but what the charges will be thoroughly investigated, and the result will at least remove any grounds for charges that may have existed. Until the grand jury completes its work the public should refrain from criticisms.

## ELECTRIC SPARKS

Charleroi is to have a postal bank like all the rest of the youngsters, such as Donora, Monessen, Monongahela and California.

It's an awful thing to run out of gasoline when you are up in the air a mile.

Cicero would make a bum statesman today as well as writer if he should be thrown among such geniuses as J. Adam Littlepage and Champ Clark and others of like mental ability.

Until the Congressional Record stops coming Congress hasn't adjourned.

Those fellows who cannot dance never have to complain about feeling tired after a ball lasting till near daylight.

The auditor can sometimes tell you more about your business than you know yourself.

A la College.  
A hen stood on the river bank  
And gave her college cry,  
Until a frog in pained surprise,  
Politely asked her why.  
She said, "Kind sir, you see that duck  
Out there upon the water?  
Well that's the college winning crew,  
And I'm its alma mater."  
—Judge.

It's far better being an alma mater than one of the young things called graduates.

Among other things the art of waiting on a table should be taught young men in college.

Why?  
A little car,  
And there you are,  
A little way to roam;  
Stuck in the mud  
Up to the hub—  
That's why we don't go home.  
—St. Louis Times.

Many women ought to be able to learn to swim easily, they are such kickers.

## PICKED UP IN PASSING

A young fellow employed in the offices of a big corporation tells how closely the work of each individual is watched by the head officials.

"A member of the clerical force is a good penman, one of the sort who can make fancy flourishes and embellishments off-hand. One day he addressed a letter to the chief department and ornamented the envelope with sundry flourishes, such as you see in specimens of ornamental penmanship. The clerk prided himself on his writing and used his flourishes whenever and wherever he could. "The very next day after the ornamental addressed envelope was sent to the chief in came a clerk from the head office, with the specimen. He made a canvass of the force until he located the writer, to whom he delivered a call from the chief. "Mr. — wants to know if that is all you have to do?" he said. "The

# JOHN H. BOWERS STATES POSITION

To the Public:—

As a Republican candidate for the office of county treasurer, and in view of the many criticisms of the manner in which the public funds are handled, and the charges that are made that private interests and not the county are reaping an undue benefit from the use of public funds not needed for immediate use, I desire to define my position in this matter, and to state to the public the policy I will pursue if nominated and elected to the office for which I am a candidate.

I promise, if nominated and elected to the office of county treasurer to regard the position as a public trust instead of a sinecure, and to conduct the office wholly in the interests of the taxpayers whose servant I would be.

I promise, if nominated and elected to regard the office as a business proposition, which demands more than the mere receiving and disbursing of public funds, and to exercise all my faculties and ability in an effort to make all idle money as profitable to the county as it may be to the bank or depository which may have charge of it.

I promise, if nominated and elected to secure and pay for my own bond so that no individual or bank will have any claim upon me for favors to the detriment of the public service.

I promise, if nominated and elected TO ASK FOR BIDS FROM THE VARIOUS BANKING INSTITUTIONS OF THE COUNTY AND TO AWARD THE DEPOSIT OF ALL PUBLIC MONEY TO THE SAME

chief thinks that perhaps you have missed your vocation, and should have a stand out on the corner where you can write ornamental cards for those who appreciate that sort of thing. Here we are trying to conserve resources, and keep from wasting time. If you find time hanging heavily on your hands we'll try and find something more for you to do. Our company hasn't yet established a department in ornamental penmanship.

"It is safe to say that no more flourishes appear in that clerk's work."

"Great thing is the motor cycle," remarked J. O. Bechtel of the Carrara department of the Plate Glass factory. "I had some notion of getting a motor cycle, but didn't know a blame thing about the contraption, which appeared more complicated every time I looked one over. Then I thought I would study the mechanism and a friend obligingly loaned me a book on the subject. It was a bulky volume—some what more voluminous than the catechism I used to study when a boy. I waded through it at odd times, studied outlines and diagrams, and tried to familiarize myself with and locate technical terms the like I had never heard before, and after I should have been ready to pass an examination and graduate I found that all I had learned was sufficient knowledge to blow the horn.

"If I were younger I would take a four year course in the art of learning to run a motor cycle, but as it is life is too short to try to acquire a new profession at a late day."

Somewhat Vague.  
The Smitten Man (tervently)—Love you, darling? Why, before I met you I thought only of having a good time in life.—Puck.



JOHN H. BOWERS

As Republican Candidate for Treasurer He Makes Plain What He Will Do with Money

WHICH WILL PAY THE HIGHEST RATE OF INTEREST, commensurate with the proper safeguarding of the public funds.

Believing that these declarations will make clear my position on the proper conduct of the duties of county treasurer in his relation to the taxpayers, I submit my claims to the Republican voters and ask their support at the primary election to be held Saturday, September 30

JOHN H. BOWERS.

## Bricks That Will Float

The inventor of a new form of lining bricks claims they are impervious to moisture and so light they will float in water.

## Some Cynic.

A spring poet, whose specialty is cynicism, dashed off the following: "The man who is brave enough to desire to marry the modern girl needs no further test of his courage."

Sometimes a Blessing.  
Misfortune does not always inflict injury.

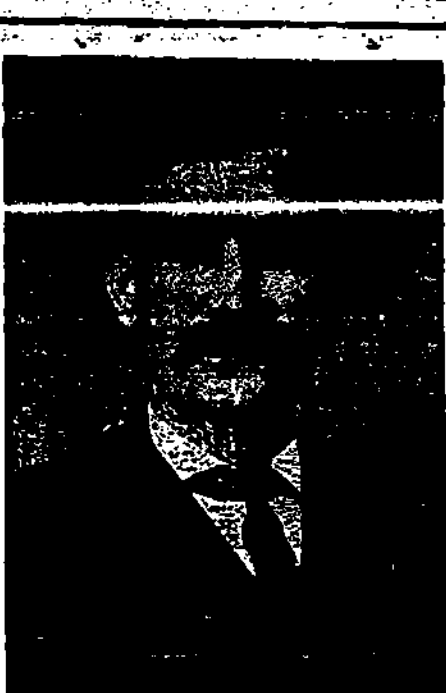
## A Good Recommendation

The conservative methods of this bank and its record of nearly 18 years of successful banking, as well as the courteous treatment you will receive to make all your relations with this institution satisfactory and pleasant, are our best recommendation.

## STRONG SAFE PROGRESSIVE

BANK OF CHARLEROI  
CHARLEROI, PA.

Resources over \$1,500,000



S. M. DOWNER

Is In The Race For Treasurer Of Washington County To Stay Until the People Make Their Choice

NO PLEDGE  
Except to The People

NO BOSS  
Except The People

NO SLATE  
Except The People's

NO FACTION  
JUST DOWNER  
And The People

If You Are A Republican Vote For  
DOWNER  
SEPTEMBER 30th

The Other Way About.  
A great many make fun of what they do not understand, simply because they do not understand—that does not hurt the thing they poke fun at, but themselves.

Rather vague.  
"Sir, as the chairman of the committee, we ask you please not to have wines or liquors at your society's coming banquet. Will you permit this?" "I promise you the matter shall have my sober thought."

## Business Directory

Hugh E. Fergus  
Attorney-At-Law  
110 Field Avenue. Charleroi

MISS BRADEN  
Professional Nurse  
401 Crest Ave. Charleroi, Pa.

Joseph A. Wheeler  
Teacher of Violin  
Studio 34 Fallowfield Avenue,  
Bell Phone 113-J Charleroi, Pa.

CHACKO & JACOBS  
DEALERS IN—  
Home Dressed Meats and Prods.  
1009 Tenth St. and McKean Ave.  
Charleroi, Pa.

MRS. NEALER  
Manicuring, Shampooing, Hair Dressing, Coloring and Weaving, Face and Scalp Massaging, Chiropody.  
204 Fourth St. Charleroi, Pa.

## POLITICAL ANNOUNCEMENTS

FOR COUNTY COMMISSIONER  
JOHN J. CAIRNS,  
MONONGAHELA, PA.  
Primaries, Sept. 30, 1911.

FOR COUNTY COMMISSIONER  
A. W. CLEMENS  
Buffalo Township  
Primaries Sept. 30, 1911  
Subject to Republican Rules

FOR SHERIFF  
R. G. LUTTON  
of Washington  
Subject to Republican Rules.  
Primaries Sept. 30.

FOR REGISTER OF WILLS  
BOYD PARSHALL  
WASHINGTON, PA.  
Primaries Sept. 30, 1911

FOR REGISTER OF WILLS  
FRANK B. WICKERHAM  
MONONGAHELA, PA.  
Primaries Sept. 30, 1911

FOR REGISTER  
Loren F. Hopkins  
CENTERVILLE, PA.  
Primaries Sept. 30, 1911  
Subject to Republican Rules

FOR COUNTY TREASURER  
HOMER H. SPRIGGS  
EAST WASHINGTON  
Formerly of West Bethlehem Township  
Subject to Republican Rules  
Primaries September 30, 1911  
Your Vote and Influence Solicited

FOR COUNTY TREASURER  
C. S. Ritchie  
NORTH FRANKLIN  
According to Rules of Republican Party  
Primaries Sept. 30, 1911

FOR COUNTY TREASURER  
J. H. BOWERS  
Charleroi, Pa.  
Subject to Republican Rules  
Primaries, Saturday, Sept. 30, 1911  
From 2 p. m. to 8 p. m.

For Prothonotary  
HARRY E. POLLOCK  
EAST WASHINGTON  
Primaries September 30, 1911  
Subject to Republican Rules

FOR DISTRICT ATTORNEY  
Ralph M. Allison  
Washington, Pa.  
Subject to Republican Rules.  
Primaries, Saturday, Sept. 30, 1911

For District Attorney  
C. L. V. Acheson  
Washington, Pa.  
Subject to Republican Rules  
Primaries-Sept. 30, 1911.

FOR DIRECTOR OF POOR  
R. W. Wolfe, M. D.  
Taylorstown, Pa.  
Subject to rules of Republican party.

For Director of Poor  
H. D. Browneller  
EAST PIKE RUN  
ADDRESS—West Brownsville  
Primaries Sept. 30, 1911  
Subject to Republican Rules  
Your Vote and Influence Solicited

For Director of Poor  
Samuel A. McCalmont  
MT. PLEASANT TOWNSHIP  
Primaries Sept. 30, 1911 Subject to Republican Rules Your vote and Influence solicited.

FOR DIRECTOR OF THE POOR.  
J. S. WALTZ  
West Alexander, Pa.  
Subject to Republican Rules.  
Primaries Sept. 30, 1911  
Your Support Respectfully Solicited.

FOR CLERK OF COURTS  
W. S. LOCKHART  
McDONALD, PENNA.  
SUBJECT TO REPUBLICAN RULES  
YOUR SUPPORT SOLICITED

For Coroner  
James T. Haffigan  
SPEERS, PA.  
Subject to Republican Rules.  
Primaries Sept. 30, 1911  
Your Support Solicited

Cupid Keeps Busy.  
There are about 2,000 weddings every 24 hours, taking the entire world into consideration.

THE COAST LINE TO MACKINAC  
DETROIT CLEVELAND BUFFALO NIAGARA FALLS  
TOLEDO PEHURON GODERICH ALPENA ST. IGNACE  
THE LUXURY OF A LAKE TRIP  
All the great Lakes are reached regularly by the Coast Line. The ten large steamers of this line are the most comfortable and economical sailing in the world.  
A Cleveland to Mackinac steamship will be operated two times weekly from June 15th to September 15th, stopping only at Detroit every trip and Goderich, Ont. every other trip.  
Special Day Trips to Mackinac Island, Sleeping Beauty and August 1st.  
RAILROAD THROUGH MACKINAC—Traveling via any rail line between Detroit and Mackinac Island and return will be honored for transportation on Coast Line Steamers in either direction.  
Send 2-cent stamp for illustrated Pamphlet and Great Lakes Map.  
Address: L. G. Lewis, C. P. At Detroit, Mich.  
Philip H. Lewis, At Cleveland, Ohio.  
A. A. Schmitt, Gen'l Mgr.  
Detroit and Cleveland Navigation Company



# Business Building

By DUNDAS HENDERSON

Advertising Manager of the C. E. Zimmerman Co., Chicago.



## THE "FUN" OF WRITING ADVERTISEMENTS

Do you like the fun of writing your ads? Fine fun, isn't it? It is fun to be in business anyhow—fun to have the landlord come for the rent—fun to have to send a check for all those funny bills that come in regularly every month and simply irresistible fun to have to buy bread and butter for the family and plan for the future of the children. Yes, Mr. Retailer, it is fun—perhaps.

You know from other experience that there is nothing funny about business. You do not pay your bills from any sense of humor and neither do people give you credit from the same cause. There is little fun in paying the wages of a first-class salesman who has to assist you in making money to pay your creditors and allow you to tuck a small sum snugly away in your bank against a rainy day. It is all solemn, deadly reality. It requires all the thought and sales help of the highest grade you can get a reasonable price to carry through the daily tragedy.

Why should you think it fun to write your ads? Do you realize that it is just as necessary to have salesmanship outside your store as it is to have it in if you wish to be successful? And if you are anxious to increase your business to the point where it will be classed as amongst the best producers of the kind you will find that "outside" salesmanship of the finest order is absolutely necessary.

Outside salesmanship means advertising that brings business. In this category you must put your newspaper advertising—that is to say, you put your newspaper advertising in that class if it produces results. It is this production of results that makes all the difference. Only advertising space that contains real salesmanship will get real returns. And the construction of that salesmanship makes all the difference between success and failure.

The writing of successful advertising is an art or science like photography or medicine. It cannot be used successfully by any one who has not studied it as closely as any other art or science. The man who, therefore, tries to practice it for fun is only wasting his money and time.

You would not allow an untrained clerk or amateur to come into your store and sell your finest goods to your best customer. And you would call anyone else who was guilty of such foolishness, a bad merchant. Further you would not expect a clerk whom you had engaged to sell groceries to compound prescriptions or repair watches. It is just the same with advertising salesmanship. Unless you know the rules of the business you cannot successfully write ads that are absolutely sure to bring customers into your store and money into cash drawer.

If you are in business for fun it is wise to write your own ads for there is nothing easier or "funnier" than to spend your money on newspapers foolishly. But if you are in business for money, it is better to get someone to write them for you who knows how to bring customers to your store and, incidentally, swell your bank account.

Were Hard to Distinguish.  
Percy French on one occasion was staying in the country at a house where the landlady professed to give bed and board for \$5 a week. "I assure you," said French, gravely, "I was there a week before I discovered which was the bed and which was the board."

It's Nature.  
"What kind of a boat is the one you got? It's made a bit with me."  
"That is exactly the kind of a boat to make a bit."  
"Why so?"  
"Because it's a sailing smack."

Just let me tell you how "easy" it is to write ads and then tell me how much fun there is in constructing ads on which the increase of your business depends and on which you have to build a great part of your future.

There are four points to every successful advertisement: First, you must get and hold the attention of the possible customer in competition with every other advertiser in the paper; second, you have to create interest in the goods you are selling; third, you must bring settled conviction into the customer's mind that she wants the goods more than the money in her pocket or bank roll; and last, but by no means least, you must get the customer into your store to actually buy the goods. That's all there is to it. Easy, isn't it?

There are well defined rules for doing all this but those rules have to be learned. After those rules have been acquired, you must apply psychology and many other "oligies" to get the desired results, the kind of results that has built large fortunes for Wanamaker, the great department store merchant and others. To treat this question in a spirit of fun is like a butcher trying to undertake the practice of a physician. He may know how to carve meat but he does not know how to cut out your appendix so successfully that you can live afterwards.

If you are really bent on fun Mr. Retailer, try base-ball or solitaire whist but keep away from writing advertisements that the not only wasting your time but preventing your store from getting that increased success to which it is entitled.

If you cannot readily get a local man to construct your ads, subscribe to a syndicated advertising service. There are several on the market. These services are usually supplied in series of fifty-two with fifty-two copper plate electros of the illustrations, one for each week in the year, at prices ranging from one dollar per week up. Much of the advertising in those services has been classed as equal to the best that has made success for the big city department stores and national department stores and national advertisers. Some reduced facsimiles of this kind of advertising may be seen at the top of this column.

This syndicated advertising service puts within the reach of even the smallest retailer, advertisements that he could not obtain individually for many thousands of dollars. They are constructed by men who have a country wide reputation as retail advertising experts and who are paid large salaries not only for their skill but for their experience in constructing just such advertisements as have made success for thousands of merchants in the same position as yourself.

Full particulars of what is probably the most successful of those advertising services may be obtained from the editor of this newspaper. I earnestly advise retailers to make early application for only one service can be sold in each town and if you are a live merchant you are certainly losing money every day you are without such a service.

Beware of Laziness.  
Burton, in his famous "Anatomy of 'clancholy'" says: "Laziness is poison to body and mind, the ailment of eversiveness, one of the seven deadly sins: 'tis the devil's pillow, his bulwark, his main support. A lazy dog is full of the mange, and how shall a lazy man not be otherwise? Laziness of mind is also much worse than laziness of body; an unused talent is a misfortune; and to the mind rust is a pest."

If Our Merits Are Known.  
Praise from a friend, or censure from a foe, are lost on hearers that our merits know—Pope.

Civilizing the Indian.  
The following is from "The Soul of the Indian," a book by Dr. Charles Alexander Eastman, himself an Indian: "Long before I ever heard of Christ or saw a white man I had learned from an untutored woman the essence of morality. With the help of dear nature herself she taught me things simply but of mighty import. I knew God. I perceived what goodness is. I saw and loved what is really beautiful. Civilization has not taught me anything better. As a child I understood how to give. I have forgotten that grace since I became civilized. I lived the natural life, whereas I now live the artificial. Any pretty pebble was valuable to me then, every growing thing an object of reverence. Now I worship with the white man before a painted landscape whose value is painted in dollars. Thus the Indian is reconstructed, as the natural rocks are ground to powder and made into artificial blocks which may be built into the walls of modern society."

Bigness of Big Ben.  
Big Ben, which marks the hours for parliament at the top of the clock tower at Westminster, is bigger than it appears from below. Looking at the dial of Big Ben from the northern gateway of Great George street or from the Thames embankment, it appears as if its diameter might be equal to the space that a man of medium size could cover with outstretched arms. As a matter of fact, however, the diameter of the dial is twenty-three feet. From the ground the minute marks on the dial look like ordinary minute marks and as if they were close together. Really they are a foot apart. The numerals are two feet long. The minute hand, with its counter balance—the heavy piece of metal that projects beyond the center of the dial—is fifteen feet in length. This hand is so massive that during a snowstorm the clock is sometimes retarded by the weight of the flakes that alight on it.—London Mail.

He Took the Cue.  
He was a man who gave little and got much. Today, for instance, he had got a clothes brush, a basin of water, a towel and a shine, and he had given nothing at all.

T-r-r-r-r! went his bedroom bell. The hotel attendant smiled sourly. This was the fourth time he had been summoned, and he did not hurry. "I thought you were never coming," exclaimed the visitor when the attendant appeared at last. "Are you nicknamed 'Slowcoach'?" "No, sir," answered the attendant. "They call me 'Billiard cue.'" "Billiard cue!" repeated the visitor, frowning. Then an inspiration dawned. "Ah! Because you're such a stick, I suppose?" he asked. "Wrong again, sir!" returned the attendant. "It's because I work better with a good tip."—London Answers.

Waves in Solid Metal.  
As illustrating the advances in metallurgy and engineering it has been demonstrated that solid metals may reveal by their structure the vibrations to which they have been subjected. In explaining this phenomenon experiments have been shown proving that a beautiful wave structure can be imparted to the surface of mercury by the vibrations of a tuning fork, and that even the surface of solid lead which had been subjected to similar vibrations possesses a structure resembling that of a vibrating surface of mercury. Mild steel has been defined as a "solid solution" of iron and carbon, free from cinders. Metallurgists have doubled the strength of steel as it was known in its early days.—Scientific American.

Relieved.  
"Where did you get these examples of faultily constructed sentences?" asked Dr. Campbell, the great rhetorician, of a student.  
"Out of one of your books, doctor."  
"What? Where? Out of one of my books?"  
"Yes, sir; out of your 'Rhetoric.'"  
"Out of my 'Rhetoric'?" roared the doctor. "Impossible! Never did I make use of such language. You are mistaken, badly mistaken. But—where in my 'Rhetoric' did you find such composition?" he demanded angrily.  
"In the part, 'Sentences to be Corrected.'"  
"O-h-h-h-h! A-h-h-h-h! Yes, yes," said the relieved doctor.—Philadelphia North American.

Too Much For Her.  
Calling one day to see an old friend who was visiting her married son, I inquired of the colored maid who answered the bell, "Is Mrs. Smith at home?"  
"Yas'm, she home," the girl replied, showing no inclination to invite me in. "She here, all right, but she got a misery in de haid."  
"Mrs. Smith senior?" I asked with concern.  
"Seen me!" she exclaimed suspiciously. "Cose she seen me. Huccome she ain't see me 'en she hire me las' night tuh own self?" And she indignantly shut the door.—Lippincott's.

The Worst.  
"My wife has been having some trouble with her throat," cooed a friend, "and I got pretty worried about it and sent for a doctor. He examined her and looked very grave, and that scared me even worse. So I said, 'Tell me the worst at once, Doc,' and he whispered, 'She will recover her voice.' And my wife overheard the question and the answer, and now Doc and I are both in bed."—Cleveland Plain Dealer.

- 1 Asthma
- 2 Bronchitis
- 3 Catarrh and Deafness
- 4 Stomach Troubles
- 5 Kidney Diseases
- 6 Tape Worm
- 7 Epilepsy
- 8 Diseases of Women
- 9 Rheumatism
- 10 Nervous Diseases

**"I have absolute confidence in my Specific"**  
**DR. CARTWRIGHT.**

It is better to treat ten diseases with success than assume the responsibility of other and fail.

## Consultation Free

If you suffer from any of these diseases come to see us, it costs you nothing, and if your case is accepted we will supply all medicines and treatment at low cost and will CURE YOU.

Regular graduates of medicine will meet you and diagnose your case. Doctors for Philadelphia and New York.

**DR. A. S. BENDER, (Surgeon)**  
**DR. F. W. CARTWRIGHT, (Consulting Phy.)**

Office Hours 10 A. M. to 8 P. M. Office located opposite Hotel Wellington, Charleroi, Pa.

## Specialists Nervous and Chronic Diseases

**ZEMO CURES ECZEMA, PIMPLS, DANDRUFF, PRICKLY HEAT, SUNBURN.**

and affords you skin comfort during the hot weather. We give you three reasons why we recommend ZEMO for skin trouble.

1st. ZEMO is a clean, scientific liquid preparation—pleasant and agreeable to use.

2nd. ZEMO stops itching at once and allays the irritation and promptly soothes and heals the skin.

3rd. ZEMO gives universal satisfaction and is recognized by skin specialists as the standard remedy for all skin and scalp troubles.

If you wish to try a bottle of ZEMO for yourself or one of your children, and it does not do exactly what we say, we will return your money without quibble or question.

Piper Bros. Drug Store.

**THIS IS IMPORTANT**

W. F. Hennings' Desires to announce That he is the Agent for Thompson's Barosma, the Money-Back Kidney and Liver Cure.

There are hundreds of people, young and old, right here in Charleroi who are taking medicines for various ailments who do not even suspect that the kidneys are to blame.

These sufferers do not know that in all probability their kidneys are all clogged up, are inflamed or congested and are unable to properly filter the impurities from the blood.

It is the kidneys that keep the blood pure and if the kidneys are not in good condition, disease of other organs of the body will surely develop. Thompson's Barosma will cure any disease of the kidneys or W. F. Hennings' will give you your money back.

If you are in ill health now, and are not absolutely certain of the cause, get a 50-cent bottle of Thompson's Barosma at W. F. Hennings' today. It will make you feel better in a day. It will tone up your kidneys, liver and bladder in a week.

It is the best investment you can make. It is worthy of a trial on our guaranteed plan. Ask for Thompson's Barosma. The dollar bottle contains more than twice as much as the fifty-cent size.

Mean Slap at Scribbler.  
Wigg—"Scribbler is always talking about how he woos the muse." Wagg—"Well, she has pretty good grounds on which to sue him for breach of promise."—Philadelphia Record.

## The Charleroi Mail's Business Building Bureau

Is Your Business Sick? Do you think you should have more trade? Is there anything worrying you in connection with the growth of your business?

### WE HAVE THE REMEDY

We have retained the services locally of the greatest retail and bank advertising expert in this country, Dundas Henderson, and now put his services at your disposal. Write out an account of your whole business troubles freely and frankly and send them to this office. We will pass the letter on to Mr. Henderson and you will receive from him in a few days a solution of your difficulties—the same kind of solution that has made success for thousands of merchants in the same position as yourself.

It may be that a new style of advertising will make a difference in your business.

Possibly a certain kind of advertising folder that has brought success to others is what you need.

A particular method of window dressing may be what will bring you the success you lack.

Special salesmanship that has made success in similar circumstances may be indicated in your business.

Some scheme of a novel kind that will bring the money pouring into your mon-drawer is possible.

Your competitors may be worrying you and you want a knowledge of the latest method of fighting them.

You may need help in getting in your bad debts—a few hints can be given that have materially helped OTHERS out of trouble.

How to conduct a special sale or sales, may possibly be the shortest way out of your worries.

**But Whatever it is, Send the Fullest Particulars of Your Troubles to This Department and Let Dundas Henderson Help You**

## This May Help You Make a Fortune—Write Today

Further particulars of our offer may be obtained on application to this office. All communications are absolutely confidential. Address

**Manager the MAIL PUBLISHING COMPANY**  
**BUSINESS BUILDING BUREAU**  
**CHARLEROI, PENNA.**



# THE BIG STORE

## BERRYMAN'S

Charleroi, Pa. Mail and Phone Orders Solicited

## AUGUST CLEARING PRICES

Prevail throughout all the departments of the Big Store. Thousands of dollars worth of choice, seasonable goods must be closed out this month. The fall season merchandise is demanding attention now, so in order to hasten the clearance of all summer goods, we are making most extraordinary prices. Come in and get your share.

20c white madras in pret- ty stripes and figures Sale price	15c	Regular 50c Dress Goods. Special lot at, a yard	33c
25c fine white madras and waistings. Special	18c	Regular 15c and 20c Col- ored Wash Goods. Special at, a yard	82c
Galatea Cloth, worth 18c and 25c for boys' suits. Special at only, a yd.	11c	Regular 40c and 50c col- ored Wash Goods. Special at only, a yard	29c
Best 50c white waist- ings on sale at, a yard	33c		

See the Advance Showing of New Fall Suits,  
Skirts and Hats

## CHARGES PREFERRED OF MISMANAGEMENT

(Continued from page one.)

in a bed infested with vermin.

4. That children suffering from tuberculosis and other diseases, have been allowed to mingle freely with the other children, thereby endangering the health and lives of all the children in said institution.

5. That proper care and attention has not been given to the food provided for said children.

6. That many of the children under the care of said institution have been brutally and cruelly punished to such an extent that great sores and scars were left on their persons for many days after the infliction of the same.

7. That the children have not been kept in a cleanly, respectable condition, but have been infested with vermin.

8. That the detention room, in which new arrivals to said institution are kept, is upon the third floor where the colored children sleep and that said children are detained in that room until the physician arrives to examine as to whether they have contagious or other diseases, and that when the visit of the physician is delayed for one or more days, said children are kept in the same room with other children, to the great danger to the health of the children of said institution.

9. That the petitioner is also informed that the doors which are the exit from said institution open inwardly instead of outwardly and that the lives of the children would be in great danger in case of fire.

10. That the authorities of said institution do not exercise sufficient care and make sufficient investigation before the placing of the children under the care in the homes of other people, and that the said authorities do not have proper system of visitation for children placed in families outside the home, and do not investigate to see if said children are properly fed, clothed and cared for.

Wherefore, the petitioner prays the Court to direct the grand jury aforesaid to make a full and thorough investigation of all matters alleged in this petition concerning the condition and management of said institution.

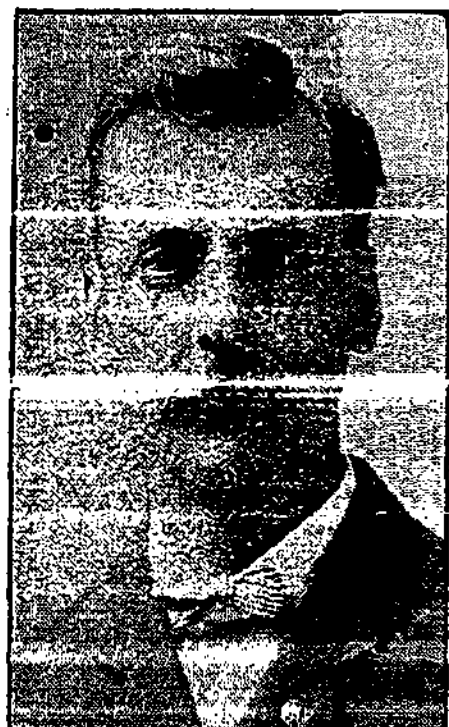
The statements contained in the foregoing petition are made on creditable information received by the petitioner and are believed to be true.

The petition is signed and sworn to by Miss C. C. Thompson.

## T. J. UNDERWOOD IS A CANDIDATE

### California Man Formally An- nounces Himself for Sheriff Nomination

### HAS MANY QUALIFICATIONS



T. J. UNDERWOOD.

T. J. Underwood of California has entered the race for the Republican nomination for sheriff. This announcement is made by him after careful thought and considerable persuasion on the part of his many friends in different parts of the county. He will appeal to the Republican voters to support him at the primaries to be held on September 30th, upon his record as a member of the party, upon his ability to give the people of this great county an administration of affairs that will reflect credit not only to himself, but to the entire population. All his life he has been an active worker for all that tends to make for the best interests of all the people. He possesses the necessary ability, fearlessness and sound judgment that will be requisite for the one who will be the next sheriff.

The greater part of Mr. Underwood's life has been spent along the river district where he commands the respect and confidence of the workers as well as the business men. He is what might be termed a self-made man, having started his career as a digger of coal and gradually climbing the ladder to work that he thought more congenial. For a number of years he has been engaged in the real estate and insurance business in California as well as being employed for a short time as cashier of the Peoples bank, which position he took after the bank was re-organized. When the latter institution was placed upon a good footing he desired relief from inside work and resigned that position.

He comes from a sturdy English family that aims at the highest perfection and sticks to it until that aim is accomplished. His father, Joseph Underwood came to this country about the time of the Civil war and settled in the Monongahela Valley. After many ups and downs he was quick to accept opportunity and thereby placed himself among the foremost coal operators in this vicinity. "Tom" has made good at everything he attempted.

He has been honored by the people of California in several municipal positions and at present is a member of the school board.

In politics he has always been a staunch Republican and one whose advice is continually sought by those desiring insight into problems affecting county politics. Should he be elected the office of sheriff will be conducted in a manner highly satisfactory to all the people.

**What He Wanted.**

It was after the explosion, and Henderson sat on a rail fence gazing ruefully over the scene of ruin. One of his wheels was still rolling onward over the pike. Another hung from the limb of a tree. Other sections of the car were strewn about the highway, far and near.

"Ah me!" sighed Henderson. "To think that only last night I was in-  
vigorating against an assembled car! By Jove! I'd give \$100 to anybody who'd come along at this very minute and assemble mine."—Harper's Week-  
ly

**Deep Mourning.**

The manager of the theater racked his brain in vain. "We must do something," he repeated, bitterly. "People will expect us to do something to show respect to the proprietor, now that he is dead." "Shall we close for the night of the funeral?" suggested the assistant stage manager. "With this business? You're a fool, laddie, a fool. No; put the chorus in black stockings." And it was over.

## DOCTORS FAILED TO HELP HER

Cured by Lydia E. Pinkham's  
Vegetable Compound

Pound, Wis.—"I am glad to announce that I have been cured of dyspepsia and female troubles by your medicine. I had been troubled with both for fourteen years and consulted different doctors, but failed to get any relief. After using Lydia E. Pinkham's Vegetable Compound and Blood Purifier I can say I am a well woman.

I can't find words to express my thanks for the good your medicine has done me. You may publish this if you wish."

—Mrs. HERMAN SLETH, Pound, Wis.

The success of Lydia E. Pinkham's Vegetable Compound, made from roots and herbs, is unparalleled. It may be used with perfect confidence by women who suffer from displacements, inflammation, ulceration, fibroid tumors, irregularities, periodic pains, backache, bearing-down feeling, flatulency, indigestion, dizziness, or nervous prostration.

For thirty years Lydia E. Pinkham's Vegetable Compound has been the standard remedy for female ills, and suffering women owe it to themselves to at least give this medicine a trial. Proof is abundant that it has cured thousands of others, and why should it not cure you?

If you want special advice write Mrs. Pinkham, Lynn, Mass., for it, it is free and always helpful.

## J. J. HOTT DECLINES TO BECOME CANDIDATE

(Continued from page one.)

en a lap on other candidates for the treasurership. T. J. Underwood was also in Washington and while there took occasion to make his formal announcement.

Since Mr. Hott has withdrawn as a candidate local interest centers in the position of Charles O. Frye as a probable candidate for clerk of courts. Mr. Frye is still looking the field over and will announce his determination to either the race or retire altogether within a day or so.

## YOUTH ORDERED SENT TO REFORM SCHOOL

William Smiley, the son of Lot Smiley of Fallowfield township was this morning ordered sent to Morganza Industrial and Reform school. Information was made by the young man's father upon petition of neighbors. From the testimony given Smiley appears to be a sort of a degenerate youth.

Edgar Patton went to Kittanning Monday where he will assist Joe Mason in some engineering at the Pittsburgh Plate Glass plant there

Fred Wolfe and daughter Miss Clara Wolfe and Miss Anna Umbel are spending the day in Pittsburgh.

**Small Republics.**

Klein-Alp is a diminutive republic tucked away between Switzerland and France. Only in summer is the republic inhabited, and then by miners and cowgirls. There is one hotel, closed during the winter. Another lit the republic is in Tyrol, between Austria and Italy, and in long gone years was under the jurisdiction of first a king and then an emperor. But in the adjustment of frontier lines the state of Val di Ventino was in some way overlooked, and it promptly organized itself into a Lilliputian republic. It has now about 2,000 inhabitants, living in six villages. Neither Val di Ventino or Klein-Alp have any taxes. There are no officials or compulsory military service. The only industry of Val di Ventino, aside from the farming of small fields, is charcoal burning.

**Growth of Atlantic City.**

Atlantic City was incorporated in 1854, the year when the first passenger train was run from the Delaware river to the Atlantic ocean. At that time the village consisted of half a dozen families which had increased to a population of 1,043, in 1870, according to the United States census. Ten years later it had grown to 5,477; in 1890 it was 13,055, and in 1900 there were 27,338 residents.

**Triumph of Scientist.**

A French scientist has combined the moving picture camera and X-ray apparatus into an instrument by which the processes of internal organs may be studied, and has given it the name of fluorograph.

## Star Theatre

**TODAY**

All Aboard For Nero.  
The Plains Across.  
A Ward of Uncle Sam.

**SPECIAL THURSDAY.**

G. W. Conners, the Fat Boy  
Clown; Giant of the Ocean and  
other attractions.

Matinee daily, 2 to 4.30 p. m.  
Saturday Matinee, 1 to 4.30 p. m.

## You Know How it is.

Perhaps your reason  
for not buying

### OXFORDS

just now is more fancied  
than real. These oxford  
prices will linger in your  
mind and the chances are  
you'll be sorry later if  
you fail to buy now.

**J. J. Beeren's**

The Right Store on the Wrong  
Side of the Street

513 Fallowfield Avenue  
CHARLEROI

## For a Good Shoe Shine or Polish go to the

## Shoe Shine Parlors

506 McKean Avenue,  
Charleroi - - - Penn'a

**SPECIAL**—Panama Hats Clean-  
ed, 30c. Soft Hats, 25c.  
Straw Hats, 20c.

## PITTSBURG EXPOSITION

OPENS AUG. 30  
CLOSES OCT. 1

MUSIC BY THE WORLD'S BEST BANDS  
AND ORCHESTRAS

**FOUR CONCERTS DAILY**  
**AFTERNOONS AND EVENINGS**  
**5000 FREE SEATS**

**RUSSIAN SYMPHONY ORCHESTRA**  
AUG. 30 TO SEPT. 28

**CREATORE AND HIS BAND**  
SEPT. 10 TO 15

**ARTHUR PRYOR AND HIS BAND**  
SEPT. 16 TO 23

**CARLUS HUSSARS BAND**  
SEPT. 24 TO 30

**PHILADELPHIA ORCHESTRA**  
OCT. 1 TO 7

**IMPERIAL RUSSIAN BALALAIKA ORCHESTRA**  
OCT. 8 TO 14

**DARTMOUTH SYMPHONY ORCHESTRA**  
OCT. 15 TO 21

**Magnificent**  
**United States Treasury Exhibit**  
Showing Revenue, Marine  
Life Saving and Money Making  
Bureaus

**War Time Relics**  
Wireless Stations

**PENNSYLVANIA FORESTRY,  
FISH AND GAME DISPLAYS**

**Agricultural  
and Irrigation Exhibits**

By Unanimous Request, the great  
naval spectacle,  
**BATTLE OF THE  
MONITOR AND MERRIMAC**  
Most thrilling battle and beautiful  
electrical effects ever seen.

**Excursion Rates  
On All Railroads**

**ADMISSION**  
**25c**  
STAY AS LONG AS YOU PLEASE

## Classified Ads

**WANTED**—Agent to represent the  
German Remedy company. Fine open-  
ing and big commission to a hustling  
salesman. Address R. S. Armentrout,  
General Agent, Box 72, Cumberland,  
Md., 20-18.

**WANTED**—A copy of the Cosmopol-  
itan Magazine for the month of Au-  
gust. Will pay for same if left at  
Mail office. 17tfp

**FOR RENT**—Two furnished rooms,  
suitable for light housekeeping. Ap-  
ply 821 Shady avenue. 16-3tp

**FOR RENT**—Four room house, 618  
McKean avenue. W. F. Schempp.  
20-3p

**FOR RENT**—Three room house in  
rear of 414 Washington avenue. In-  
quire 422 Washington avenue. 20-12p

**FOR RENT**—Nice airy furnished  
room. Call 535 Fallowfield avenue.  
20-14p

## Big Dollar Shoe Sale

\$2.50, \$3.00, \$3.50 & \$4.00

Men's and Women's

# SHOES

ONE DOLLAR A PAIR

All Late Style All Sizes All Leathers

Don't hesitate but come see the tremen-  
dous stocks of high-grade footwear at  
the price of \$1.00 a pair.

**BELOW ARE SOME OF  
THE MANY BARGAINS**

A pair of shoes for every member of the family—buy for now and future  
needs. **THIS SALE IS NOT LIKE SOME SALES.** This store don't play tricks,  
when the time comes to reduce stocks we do so by cutting the price to the lowest  
and letting the public benefit—that's why this sale—

<b>\$1.00 A PAIR for Men's and Women's OXFORDS PUMPS and SHOES</b>	<b>900 Pairs of Men's \$4.00 and \$5.00 Oxfords, Choice</b>
<b>\$2.50 to \$4.00 Values</b>	<b>Never in the world any better or classier Oxfords offered or sold at \$1.00 or \$5.00. The real smar kind you see on men who can afford to pick the very best. Tan, Gunmetal and Patent. A chance of a lifetime to do wonders with little money.</b>
<b>All Sizes---All Leathers</b>	

## 850 Pairs Ladies' Oxfords Pumps & Shoes, \$1.69

The Elite of Footwear Fashion! The best makers and smartest styles in the  
world! All sizes in Tan, Gunmetal, Patent, Suede, Velvet, Satin, etc., etc.! The  
very same quality and style you see in the Fifth Ave. windows marked \$4 and \$5!!

Children's White Duck Patent Leather and Velvet Roman San- guis—9 straps. Reg- ular \$1.50 kind. For size great. 89c	Children's Duck Pumps and Oxfords—pink and white— 79c	Ladies' \$1.50 Juliets, go now for a pair 69c	Men's and Women's Slippers, All Sizes. 75c grade at 38c
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**Adolph Beigel** Fallowfield Avenue,  
Charleroi, Penn'a